



THE HOT SAUCE™ SELLING SOLUTION

INCREASE PROFIT OPPORTUNITIES WITH EVERY CUSTOMER!

- 🍷 Provides easiest way to **sell upgrades & options**
- 🍷 Creates an **“everyone sells”** mentality
- 🍷 Pays **commission** for all employees that sell
- 🍷 Generates **huge profits** for the company
- 🍷 **Created by** countertop **Fabricators**, for Fabricators

CHIP MINIMIZER (kitchen/large sink) Cart (1)

Best Seller

- Years after installation, 50% of our service calls are **fixing chips** in sink cut outs. These service calls can cost **\$500 to \$1,000** depending on severity (and quantity) of the chips to be fixed. While fixing chips in the field is achievable, it is time consuming, expensive and will create unavoidable dust.

It provides a bullnosed (rounded shape) edge profile on an undermount sink cut out, which is a high traffic area on the countertops. This profiled edge layer of **impact resistance against chips** caused by everyday items such as pots, pans & dishes.

Integrates moraware size inside radius (even square) but the smallest inside radius of the corners of the countertop will be a 3/4" (not square).

- sink cuts with a chip minimizer edge profile will have a **slight overhang** (no reveal –which means the countertop overhangs the lip of the sink into the cut out).
- The price is per sink cut out.
- The chip minimizer option is also available for vanity sink cut outs (please see your fabricator representative for pricing).

\$951,915.00

Life-Time-To-Date-Sales

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| Job Count | Date of Sale | Seller | Product | Category | Price | Quantity | Total Sales | Commission Rate | Total Commissions | | |
|-----------|--------------|---------------|-----------------|-------------------------------------|--------------|---------------|-------------|-----------------|-------------------|---------|----------|
| 431 | 11/6/2019 | Tom Jones | Field | | | | | | | | |
| 432 | 11/7/2019 | Jennifer Dunn | Cus | | | | | | | | |
| 433 | 11/7/2019 | Percy Smith | Sales | | | | | | | | |
| 434 | 11/7/2019 | Juan Rojas | Field Measurer | DIGITAL LAYOUT | Retail | Anne Rolle | \$250.00 | 1 | \$250.00 | \$25.00 | \$25.00 |
| 434 | 11/7/2019 | Juan Rojas | Field Measurer | TEAR OUT/HAUL AWAY: LAMINATE | Retail | Anne Rolle | \$9.00 | 55 | \$495.00 | 10% | \$49.50 |
| 435 | 11/7/2019 | Jim Johnson | Project Manager | EDGE PROFILE - MITERED | Flooring Co. | Denny Blue | \$40.00 | 25 | \$1,000.00 | 10% | \$100.00 |
| 436 | 11/7/2019 | Penny Lane | Field Measurer | CHIP MINIMIZER (kitchen/large sink) | Box Store | Seymore Sauce | \$250.00 | 2 | \$500.00 | \$25.00 | \$50.00 |

Visit www.hotsauceyourtops.com or demo@hotsauceyourtops.com to set-up your free online demo today!



THE HOT SAUCE™ SELLING SOLUTION

INCREASE PROFIT OPPORTUNITIES WITH EVERY CUSTOMER!



INCREASE YOUR PROFITS

HOT SAUCE adds earnings to your company's bottom line by:

- ✓ Professionally showing Customers all upgrades & options available for their project
- ✓ Offering Customers high value upgrades that have little or no costs
- ✓ Giving the Customer a shopping and trade-up experience which they are already familiar
- ✓ Encouraging your employees to stop giving away items for free



PROVIDE SELF-FUNDED RAISES FOR EMPLOYEES

HOT SAUCE provides compensation for every employee that wants to participate in selling by:

- ✓ Promoting an "everybody sells" mentality (50% of upgrades are sold by field measurers/templators!)
- ✓ Providing additional income opportunities for those typically not involved in the sales process
- ✓ Paying commissions on each offering sold (one sold per day nets a projected \$6,500 per participant)
- ✓ Offering reporting metrics, making it easy to track sales data and productivity



MAKE THE BUYING PROCESS FUN & EASY

HOT SAUCE gives the Customer a simple way to understand all the options available by:

- ✓ Going beyond just discussing the countertop material type, color and thickness
- ✓ Showing the Customer all the available options and giving a full scope of your company's capabilities
- ✓ Giving Customers an easy and fun "online" shopping opportunity
- ✓ Showing the Customer all the unique and creative ways to customize their countertops



START USING IMMEDIATELY

HOT SAUCE provides everything to start selling upgrades & making more money immediately by:

- ✓ Signing up online and completing the required company information
- ✓ Identifying all the Hot Sauce offerings you want to sell (over 100+ items)
- ✓ Letting our team set you up within 48 hours with all specific content including pricelists, text & pictures
- ✓ Training your employees via live GoToMeeting sessions to get instant results



View it at
hotsauceyourtops.com



* This promo is for a limited time offer and ends on April 30th, 2020